

**CHRIST (Deemed to be University)**  
**Management Development Program**  
**School of Business and Management, Central Campus**

**External Research Fund and Grant Management (ERFGM)**  
**March 6 & 7, 2020**

**Faculty In-charge:**

Dr. Vanishree M.R.

Dr. Tijo Thomas

**Venue:**

CHRIST (Deemed to be University) Kengeri Campus,  
Kanminike, Kumbalgodu, Mysore Road, Bangalore -560074

**Day 1: 6<sup>th</sup> March 2020**

The Management Development Program on Obtaining External Research Funding and Grant Management (ERFGM) was conducted on 6th and 7th March in CHRIST, (Deemed to be University) ,Kengeri Campus. The event started with Dr. Jeevananda S , Associate Dean sharing his valuable insights about the importance of external funding. He also focused on the importance of external funding for academic purposes and also talked about how governments should collaborate with private institutions. according to him, an institution must build its goodwill and show its capabilities and expertise. These private institutions must professionally approach funding agencies. He also said that such MDP's help in building up one's CV's and contributing to society.

Technical I & II - The session was conducted by Dr. Elangovan S. It started with the participants introducing themselves and their area of interest. Their experience and interests varied from corporate sales & marketing to the mortgage industry and MSMEs. Dr. Elangovan spoke about the lack of proper facilities in private institutions and how every professor must aim at getting his research grants. He shared his valuable insights through an interactive PowerPoint presentation. His lecture made the participants rethink as to how they can design their life based on their objectives. The difference between teachers and educators was also debated by the participants. The participants introspected the purpose of their lives and interacted with him about the same.



Technical III & IV – The session was conducted by Dr. Basavaraju R. He gave a complete analysis of design and implementation of logical framework analysis and along with program scheduling. Discussion was based on ‘Drink Water Project in North Karnataka Districts, Karnataka’ – elaborate on each pointer raised by participants. He also emphasised on team formulation and filed synergy – using various software application in the field.

## **Day 2 : 7th March 2020**

Technical Session I & II : Dr. D Rajasekhar talked about the concept of literature survey and review. Nowadays it’s important to understand literature review through controversies. It involves dutifully writing the replies given by respondents, the methods used and finding out the correlation between the variables. There was also a discussion about the steps which have to be included in a literature survey. He stressed on the importance of not using grey matter and material produced by organizations for the study.

Technical Session III & IV: Dr. Vanishree M.R. took detailed discussion on financial proposal preparation and its implications team formulation and work deliverable in technical proposal. Also group activity was conducted on prepare both technical and financial proposal which was later validated and given feedback by Dr. Basavaraju R. There were also discussion on approaching funding agencies and strategies for completion of funded project.

Valedictory and Distribution of Certificate was done by Dr. Amalanathan S, Head, School of Business and Management. Dr. Amalanathan appreciated the efforts of the entire team of faculties and Students in successful completion of the workshop.

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### **List of Participants:**

1	Dr. Nebula Murukesh
2	Nagendra Hegde
3	Prathibha V
4	Bhumiswor Sharma
5	A Sarlesh Chandra
6	T. Ramesh Chandra Babu
7	Xavier J Stalin

**Total Revenue Generated: Rs. 41, 600/-**



## Photos



*Dr. Anitha S*





*Debabrata S*





*Debnath's*

